

**Budd Bay Rugby Football Club  
Board of Directors**

**Meeting Minutes**

Sept. 19, 2007

5702 22<sup>nd</sup> Ave. SE, Lacey, WA 98503

**I. Call to order**

Dan Smith called to order the regular meeting of the Budd Bay Rugby Football Club Board of Directors and team administrators at about 6:30 p.m. on Sept. 19, 2007, at 5702 22<sup>nd</sup> Ave. SE, Lacey.

**II. Roll call**

Board members present included Monte Sorem, Jasmine Budrow, Mike, Steenhout, Dan Smith, and Amanda Haines. Club members present were Casey Kilduff and Kat Wichi.

**III. Approval of minutes from last meeting**

Minutes from the Aug. 9, 2007, leadership focus group were approved.

**IV. Member Comment**

**V. Open Issues**

- a. Medical insurance: Smith spoke of the outcomes of his investigation into possible medical insurance through the club. His concern was that it would be another financial responsibility the club would be unable to recoup. There were also several questions posed, including whether players would be added later and if there was any sports coverage out there for individuals independent of the club.

**VI. New Issues**

- a. Web site: Smith said that after some trouble contacting the club's Web host, he had finally make that contact and obtained the passwords necessary to update the Web site. Smith said he would look into other options for Web hosting.
- b. Sponsorship: Pints and Quarts, according to Smith, is out as a sponsor since they were unable to pay the club the \$2,000 they promised in March.
- c. Marketing plan: There was some discussion about having different sponsorship levels that would give sponsors different benefits depending on how much money they contributed to the club. For example, there could be corporate sponsorship levels for larger companies, but also smaller amounts available for local businesses and organizations. Also, it was discussed giving thank you letters and team pictures to lower level sponsors, and having pre-printed receipts available with the club's 501c3 number.

**I. Adjournment**

Smith adjourned the meeting at about 8:30 p.m.

Minutes submitted by: Amanda Haines, Secretary

Minutes approved by: BBRFC Board of Directors